



# METHODOLOGICAL NOTE

## on disclosure of Transfers of Value to Healthcare Professionals and Healthcare Organisations in EFPIA countries where Eisai does not have a direct presence

(Information for Reporting of 2024 Data)

### 1. Introduction

This note describes the methods used by Eisai to meet the obligations for disclosing non-Research & Development (R&D) related Transfers of Value (ToV) made to Healthcare Professionals (HCPs) and Healthcare Organisations (HCOs) in countries where Eisai does not have a direct presence.

### 2. Definitions

The term **Transfer of Value** means a direct or indirect payment, whether in cash, in kind, or otherwise, made, whether for promotional purposes or otherwise, in connection with the development or sale of medicines.

The term **Healthcare Professional** includes members of the medical, pharmacy and nursing professions and any other persons who are in the course of their professional activities may administer, prescribe, purchase, recommend or supply a medicine.

The term **Healthcare Organisation** means a healthcare, medical or scientific association or organisation such as a hospital, clinic, foundation, university or other teaching institution or learned society whose business address, place of incorporation or primary place of operation is in the countries listed above or an organisation through which one or more HCPs provide services.

### 3. Scope

ToV is aggregated into total non-R&D values.

Aggregated ToV are not publicly disclosed against an individual or organisation. These ToV are anonymised and included in a total lump sum value.

#### 3.1 Excluded ToV

Food and drink costs are excluded from ToV disclosed in respect of Eisai organised

and sponsored meetings. However, for sponsored meetings, where Eisai specifically contributes towards subsistence as part of a sponsorship, this will be included in the ToV disclosed.

ToV made by another company under a co-promotion agreement with Eisai are disclosed by the other company and not by Eisai.

Event costs, such as the rental of equipment associated with one-off events (for e.g. room hire, projector rental, audio visual equipment) are excluded from ToV disclosed in respect of Eisai organised meetings. However, for sponsored meetings, where Eisai specifically contributes towards rental of equipment, this will be included in the ToV disclosed.

### **3.2 ToV date**

Eisai discloses the ToV based on the date the payment was made to the HCP or HCO.

### **3.3 Direct ToV**

Direct ToV are made directly by Eisai for the benefit of an HCP or HCO. (For e.g., payment to an HCP for giving expert advice in an Advisory Board).

### **3.4 Indirect ToV**

Indirect ToV are made on behalf of Eisai through an intermediate for the benefit of an HCP or HCO indirectly i.e., through a third party working on behalf of Eisai. (For e.g., a payment made to an HCP via a third-party agency, or registration fees paid by Eisai to a conference provider in respect of an HCP's registration fee for that conference).

### **3.5 ToV in case of partial attendances or cancellation**

In the case of cancellation of a meeting or event, and where an HCP or HCO does not receive a fee for service/ BIK, the ToV is not included in the disclosure.

In the case of partial attendance, any ToV received by an HCP as funding, fee for service, or BIK will be included in the disclosure.

### **3.6 Retention of disclosure information**

The information disclosed will remain in the public domain for three years from the time of first disclosure, and the data will be retained by Eisai for a minimum of five years.

## **4. Specific considerations**

### **4.1 Multi-year agreements**

Any payments made against a multi-year contract are disclosed in the period covering the actual payment date.

## **5. Disclosure queries**

Disclosure queries should be sent by email to [Eisai UK ROI disclosure@eisai.net](mailto:Eisai_UK_ROI_disclosure@eisai.net) or by post to:

UK & ROI Disclosure Reporting Lead  
EMEA Medical Compliance Department

Eisai Limited  
European Knowledge Centre  
Mosquito Way  
Hatfield, AL10 9SN

## **6. Disclosure Form**

Eisai will disclose these ToV on the company website, [www.eisai.eu](http://www.eisai.eu).

## **7. Financial data**

### **7.1 Currency**

Disclosure is made in euros. Exchange rates are applied to ToV using a yearly average exchange rate.

### **7.2 VAT included or excluded**

ToV are disclosed using gross values.