



# METHODOLOGICAL NOTE

## on disclosure of Payments made to Patient Organisations

(Information for Reporting of 2021 Data)

### 1. Introduction

EFPIA has stated that “People should be at the heart of healthcare. From, prevention and awareness, through research and development, regulatory and Health Technology Assessment (HTA) processes, to service design and outcomes measurement.

Patients bring invaluable knowledge and experience of living with a condition, while patient representatives are making sure to have the voices of their communities heard, how disease impacts them, what really matters to them, their families, and their carers.

Relationships with patient organisations are regulated through the EFPIA Code and national industry codes of practice. All financial relationships are publicly disclosed as a requirement of the EFPIA code.

In addition to this, to encourage interactions and to ensure the highest standards of ethics, EFPIA has co-created a set of principles to govern relationships between patient organisations and the pharmaceutical industry”.

<sup>1</sup> (EFPIA).

Eisai Limited (hereinafter referred to as “Eisai”) is committed to meeting those obligations.

This note describes the methods used by Eisai to meet the obligations for disclosing payments made to patient organisations as reflected in the Association of the British Pharmaceutical Industry (ABPI) and Irish Pharmaceutical Healthcare Association (IPHA) Codes of Practice.

This note includes a general summary and any country specific considerations.

### 2. Definitions

The term **Payment** means financial support and/or significant indirect/non-financial support/payment for contracted services provided by Eisai to a patient organisation.

The term **Patient Organisation** means a not-for-profit organisation mainly comprised of patients and/or caregivers or any user organisation such as disability organisation, carer or relative organisation and consumer organisation that represents and/or supports the need of patients and/or caregivers and which business address, place of incorporation or primary place of operation is in UK or Republic of Ireland.

The term **Individuals Representing Patient Organisations** means a person who is mandated to represent and express the views of a patient organisation.

### **3. Scope**

Payments disclosed include patient organisations to which Eisai has provided donations, grants, or sponsorship (including in relation to events/meetings) or with whom it has engaged to provide contracted services over the reporting period.

This includes monetary value of financial support or contracted service or the non-monetary benefit that the PO receives (when the non-financial support cannot be assigned to a meaningful monetary value).

#### **3.1 Excluded Payments**

Eisai has concluded that certain payments are not covered by the ABPI Code and IPHA Code, and therefore has not included them in this disclosure.

Food and drink costs are excluded from Eisai organised and sponsored meetings. However, for sponsored meetings, where Eisai specifically contributes towards subsistence as part of a sponsorship, this will be included.

Payments made by another company under a co-promotion agreement with Eisai are disclosed by the other company and not by Eisai.

Event costs, such as the rental of equipment associated with one-off events are excluded for Eisai organised meetings, for e.g., room hire, projector rental, audio visual equipment. However, for sponsored meetings, where Eisai specifically contributes towards rental of equipment, this will be included.

#### **3.3 Payment date**

Eisai discloses the payment based on the date the payment was made to the patient organisation.

#### **3.4 Direct Payment**

Payment made to the patient organisation directly in respect of a donation, grant, sponsorship or for contracted services.

#### **3.5 Indirect Payment or Benefit in Kind (BIK)**

Payment can be made to the patient organisation indirectly i.e., through any third party working on behalf of Eisai or as a BIK.

Where a third party is appointed by a patient organisation to manage an event, and where the patient organisation benefits from that payment, any such payments are disclosed against the patient organisation. If an event is organised on behalf of multiple patient organisations and the actual amount per patient organisation cannot be ascribed, Eisai will split the total amount evenly and disclose against the individual patient organisations.

### **3.6 Payment in case of partial attendances or cancellation**

In the case of a cancellation of a meeting or event, and where a patient organisation does not receive a fee for service/ BIK, the payment is not included in the disclosure.

In the case of partial attendance, any payment received by a patient organisation as funding, fee for service, or BIK will be included in the disclosure.

### **3.7 Cross-border activities**

Disclosure of payments are made pursuant to the national code of the country where the patient organisation has its principal place of operation, whether the payment occurs in or outside of that country.

## **4. Multi-year agreements**

Any payments made against a multi-year contract are disclosed in the reporting period covering the actual payment date.

## **5. Disclosure management**

Eisai is not required to obtain consent from patient organisations and will disclose all applicable payments.

### **5.1 Management of disclosure queries**

Where a patient organisation or an individual representing a patient organisation has a query relating to a payment, this request should be made directly to the UK & ROI Disclosure Reporting Lead either by email to [Eisai\\_UK\\_ROI\\_disclosure@eisai.net](mailto:Eisai_UK_ROI_disclosure@eisai.net) or by post to:

UK & ROI Disclosure Reporting Lead  
EMEA Medical Compliance Department  
Eisai Limited  
European Knowledge Centre  
Mosquito Way  
Hatfield, AL10 9SN

## **6. Disclosure Form**

Disclosure is made on the Eisai company website, <https://www.eisai.eu/>. Each reporting period shall cover a full calendar year.

## **7. Financial data**

### **7.1 Currency**

Disclosure is made in the local currency. Foreign exchange rates are based on published commercial rates used internally by Eisai.

Exchange rates are applied to payments, using a yearly average exchange rate.

## **7.2 VAT included or excluded**

Payments are disclosed using gross values.

## **7.3 Calculation rules**

Donations are disclosed using the fair market value (FMV) of the item.

<sup>1</sup>

<https://www.efpia.eu/relationships-codes/patient-organisations/>

